

# DIPLOMA IN MANAGEMENT CONSULTANCY

## Distance Learning Led by World Class Practitioners



*Dear Participant,*

The ability to create value and deliver change has become a 'must have' in these challenging times. This course enables you to transform organisations through world-class consulting frameworks.

This course prepares you for the Diploma in Management Consultancy (DMC) and leads towards the Certified Management Consultant (CMC) qualification.

Please call me on **+44 20 8883 1423** to discuss your requirements

*Laura Robertson, Course Director*



**Grants Available!**  
email [laura@amskills.com](mailto:laura@amskills.com)  
for eligibility

### ONLINE PROGRAMME

Our innovative online programme features a rich mix of one-to-one, team working and web based resources. It is designed to maximise value to your career and secure relevant qualifications:-

#### 1. Includes **All Learning from CMCE Course:**

- Consulting practice, tools and techniques
- Innovation skills for consultants
- How to develop your consulting career

#### 2. **Facilitation Skills for Consultants:**

- When the facilitation approach is best
- Key facilitation tools & techniques
- Practical team facilitation skills

#### 3. **Organisational Culture for Consultants:**

- Models for understanding culture
- How to assess organisational culture
- Using cultural insights on engagements

#### 4. **Change Management for Consultants:**

- How to design effective change programmes
- How to avoid change management traps
- How to deliver change

#### 5. **Ethics for Consultants:**

- Code of conduct and professional practice
- Understand ethical dilemmas for consultants
- Learn how to mitigate ethical dilemmas

Participants emerge from our programmes with a clear understanding of the consulting industry and how to develop their careers in this exciting and rapidly developing field.

### KEY BENEFITS

Our courses go well beyond the syllabus required by the qualification and give you what you really need to succeed in your career:-

#### **Led by World Class Practitioners:**

- Elite consulting firm experience
- Currently consulting for world leading clients
- Tutor at the world's top business schools

#### **Personal Tutor Support**

- Answer questions about course work
- Up-to-date information about the job market
- Advice on how to develop your career

#### **World-class Consultancy Process Model:**

- Approaches to consultancy fact finding
- Creative problem solving techniques
- Methods to boost productivity & quality

#### **Client Management Skills:**

- Techniques to rapidly build credibility
- Persuading and dealing with difficult clients
- How to run problem solving workshops

#### **Comprehensive Course Information:**

- Electronic consultancy process templates
- Copies of interactive workshop records
- Access to our evolving knowledge base

#### **Real Consultancy Case Studies & Examples:**

- General management consulting
- Marketing strategy consulting
- Operational improvement

### LEAD TUTORS



**Mark Law**  
MSc CEng FIMechE  
CMC MCIM TVM

Mark is a highly experienced strategy & general management consultant:

- London Business School
- Big 6 consultancy clients
- CEO / Board level consulting
- Expert team facilitator
- Private & public sector clients
- Certified Management Consultant



**Alvaro Triana**  
BA MBA CMC

Alvaro is a seasoned strategy & general management consultant:

- Ex McKinsey & Arthur D. Little
- Private & public sector clients
- CEO / Board level consulting
- Expert team facilitator
- Certified Management Consultant

### SOME CLIENTS



"I can thoroughly recommend the series of courses."  
Christian Bamber, Director, Blue Cross

### Course Delivery Options:

### DIPLOMA IN MANAGEMENT CONSULTANCY

This course is available via:

- **Online courses** – includes one-to-one tuition and tutoring
- **Face-to-face courses** – held at the Institute of Directors, 116 Pall Mall, London SW1Y 5ED, UK
- **In-house courses** – develop the skills of your people with case studies related to your business

**Book by calling: +44 208 883 1423**  
or email [laura@amskills.com](mailto:laura@amskills.com)

**Online course fee per participant:**  
**£3,000 includes DMC, all support & VAT**  
**Payment by instalments available.**

**Advanced Management Skills, 4 Onslow Gardens, London N10 3JU Tel +44 20 8883 1423**