

# DIPLOMA IN MANAGEMENT CONSULTANCY

## Distance Learning Course Led by World Class Practitioners



**Dear Participant,**

The ability to create value and deliver change has become a 'must have' in these challenging times. This course enables you to transform organisations through world-class consulting frameworks.

This course also allows you to work towards professional qualifications in consultancy. These are the Certificate in Management Consulting Essentials (CMCE), Diploma in Management Consultancy (DMC) and Certified Management Consultant (CMC).

Please call me on **+44 20 8883 1423** to discuss your requirements

**Laura Robertson, Course Director**



**Grants Available!**  
email [laura@amskills.com](mailto:laura@amskills.com)  
for eligibility

### ONLINE PROGRAMME

Our innovative online programme features a rich mix of one-to-one, team working and web based resources. It is designed to maximise value to your career and secure relevant qualifications:-

#### 1. Includes **All Learning from CMCE Course:**

- Consulting practice, tools and techniques
- Innovation skills for consultants
- How to develop your consulting career

#### 2. **Facilitation Skills for Consultants:**

- When the facilitation approach is best
- Key facilitation tools & techniques
- Practical team facilitation skills

#### 3. **Organisational Culture for Consultants:**

- Models for understanding culture
- How to assess organisational culture
- Using cultural insights on engagements

#### 4. **Change Management for Consultants:**

- How to design effective change programmes
- How to avoid change management traps
- How to deliver change

#### 5. **Ethics for Consultants:**

- Code of conduct and professional practice
- Understand ethical dilemmas for consultants
- Learn how to mitigate ethical dilemmas

Participants emerge from our programmes with a clear understanding of the consulting industry and how to develop their careers in this exciting and rapidly developing field.

### KEY BENEFITS

Our courses go well beyond the syllabus required by the qualification and give you what you really need to succeed in your career:-

#### **Led by World Class Practitioners:**

- Elite consulting firm experience
- Currently consulting for world leading clients
- Tutor at the world's top business schools

#### **Personal Tutor Support**

- Answer questions about course work
- Up-to-date information about the job market
- Advice on how to develop your career

#### **World-class Consultancy Process Model:**

- Approaches to consultancy fact finding
- Creative problem solving techniques
- Methods to boost productivity & quality

#### **Client Management Skills:**

- Techniques to rapidly build credibility
- Persuading and dealing with difficult clients
- How to run problem solving workshops

#### **Comprehensive Course Information:**

- Electronic consultancy process templates
- Copies of interactive workshop records
- Access to our evolving knowledge base

#### **Real Consultancy Case Studies & Examples:**

- General management consulting
- Marketing strategy consulting
- Operational improvement

### LEAD TUTORS



**Mark Law**  
MSc CEng FIMechE  
CMC MCIM TVM

Mark is a highly experienced strategy & general management consultant:

- London Business School
- Big 6 consultancy clients
- CEO / Board level consulting
- Expert team facilitator
- Private & public sector clients
- Certified Management Consultant



**Alvaro Triana**  
BA MBA CMC

Alvaro is a seasoned strategy & general management consultant:

- Ex McKinsey & Arthur D. Little
- Private & public sector clients
- CEO / Board level consulting
- Expert team facilitator
- Certified Management Consultant

### SOME CLIENTS



"I can thoroughly recommend the series of courses."  
Christian Bamber, Director, Blue Cross

### Course Delivery Options:

This course is available via:

- **Online courses** – includes one-to-one tuition and tutoring
- **Face-to-face courses** – held at the Institute of Directors, 116 Pall Mall, London SW1Y 5ED, UK
- **In-house courses** – develop the skills of your people with case studies related to your business

Book via [www.amskills.com](http://www.amskills.com) or  
email [laura@amskills.com](mailto:laura@amskills.com)

**Course fee per participant:**  
**£3,000 includes DMC, all support & VAT**  
**Payment by instalments available.**

**Advanced Management Skills, 4 Onslow Gardens, London N10 3JU Tel +44 20 8883 1423**